



Craig Melograno, President-Owner, cmelograno@philadm.com

Scope of services: Interior and exterior metal stud framing, gypsum wallboard, exterior sheathing, drywall finishing, acoustic ceilings, specialty ceilings, rough carpentry, finish carpentry, GRG / GFRC fabrications, firestopping, insulation, spray fireproofing and plastering, **millwork fabrication, drywall pre-fabrication**

Sales volume:

2013	\$ 50,000,000	2012	\$ 55,000,000
2011	\$ 65,000,000	2010	\$ 25,000,000
2009	\$ 45,000,000	2008	\$ 58,500,000

Bonding capacity: \$ 60,000,000

Field: Currently employ 200+ carpenters, drywall finishers and laborers combined in the Philadelphia and New Jersey markets

Customers: In 2013 we performed over 90 projects for 31 different general contractors. We average at least 25 active job-sites on a daily basis.

Safety: All current superintendents, foremen and project managers have successfully completed a 30 hour OSHA class. We utilize our Safety Director, Graham Co. (insurance broker), and Liberty Mutual (our insurance carrier) for weekly job-site safety inspections.

Estimating: Digital takeoff using OnCenter Quickbid and On Screen Takeoff. Ability to provide detailed breakdowns of proposal as well as corresponding colored drawings.

Project Management: OnCenter Digital Production Control allows project managers to track progress digitally on a percent completion basis. Also, utilize Microsoft Project to provide detailed schedules that track progress, manpower loading, percent complete and cash flow. LEED AP and Green Advantage Certified project managers

Recent large projects:

Drexel Commons: 2012-2013, Philadelphia, PA, Hunter Roberts Construction Group, \$ 14,000,000 – Student housing at Drexel University

Revel Entertainment Casino: 2011-2012, Atlantic City, NJ, Tishman Construction, \$ 75,000,000 – 1 million SF of Casino, Theaters, Back of House, Cabanas, Porte Cochere, Spa space, 9 Restaurants and Burlesque Club. Work was completed in 16 months (over 350 tradespeople on site at its peak).

Harrahs Bayview Tower, Pool and Buffet: 2007-2008, Atlantic City, TN Ward, \$ 22,200,000 – 45 story hotel with indoor pool and buffet area. 900 rooms

Residences at Ritz Carlton: 2007-2008, Philadelphia, LF Driscoll, \$ 15,500,000 – 42 story residences

Comcast Center: 2006-2008, Philadelphia, LF Driscoll, \$ 18,000,000 – 56 story core and shell, 9 floors of tenant fitout – LEED certified

Philadelphia Park Casino: 2009-on going, Bensalem, PA, various GC's, \$ 7,000,000 - Casino building at Philadelphia Park Racetrack

Temple University Medical School: 2007-2010, Philadelphia, Gilbane Building Corp., \$13,500,000 – Medical school building. 11 floors of lab and office space.